



# Seamlessly integrate SDMA into your practice.

How to incorporate SDMA in 4 easy steps—from workflow to staff training.

## Step 1: Put it in your PIMS.

Your practice information management system (PIMS) is the key to success with any protocol change. Getting it set up correctly will ensure a seamless transition. Tests will get ordered correctly, results will be integrated, and charges will be captured.

Add SDMA to your chemistry profiles by adjusting your PIMS codes to say Catalyst™ Chem 18 Profile. That way, the Catalyst SDMA™ Test will be included in the overall cost of your chemistry profile instead of showing up as a single line item on your clients invoice.

## Step 2: Update your ordering process.

IDEXX offers many SDMA-inclusive profiles to meet your patient and practice needs. Each can be found on IDEXX Online Orders. Simply save them to your favorites.

### Catalyst™ Chem 11 Profile

Includes a box each of the Catalyst SDMA Test and the Catalyst™ Chem 10 CLIP.

### Catalyst™ Chem 16 Profile

Includes a box each of the Catalyst SDMA Test and the Catalyst™ Chem 15 CLIP.

### Catalyst™ Chem 18 Profile

Includes a box each of the Catalyst SDMA Test and the Catalyst™ Chem 17 CLIP.

### Catalyst™ Kidney Recheck Profile

Includes a box each of the Catalyst SDMA Test, the Catalyst™ Blood Urea Nitrogen (BUN) Test, the Catalyst™ Creatinine (CREA) Test, and the Catalyst™ Inorganic Phosphate (PHOS) Test.

VISIT [IDEXX.COM/SDMA](https://www.idexx.com/sdma) TO ORDER.

## Step 3: Set up your staff for success.

Your team can master SDMA testing in their own time with these quick, on-demand sessions that are available on any device. You can find each of these courses at the IDEXX Learning Center or head to [idexx.com/sdma](https://idexx.com/sdma) for direct links.

- + Understanding Glomerular Filtration Rate and Current Renal Biomarkers—Duration: 15 minutes
- + How to Incorporate Early Functional Kidney Markers into All Patient Evaluations—Duration: 15 minutes
- + Best Practices for Diagnosing and Staging Chronic Kidney Disease in Cats and Dogs—Duration: 30 minutes
- + Dazzle: Using the IDEXX SDMA Algorithm to Investigate an Increased SDMA—Duration: 30 minutes
- + How to Run SDMA on Catalyst One™ and Catalyst Dx™ Chemistry Analyzers—Duration: under 2 minutes

## Step 4: Talk with your clients.

Talking with your clients is a great way to help them understand the importance of kidney health.

**Pet owner:** Why is kidney health important?

**You:** Kidneys play a key role in lots of important systems, like the heart, brain, and gut. They help with everything from blood pressure, red blood cell production, and hormone levels, to elimination of waste. Healthy kidneys are vital to your pet's health.

**Pet owner:** What does it mean to "stage" kidney disease?

**You:** That's a term we use for assessing the level of severity in both acute and chronic kidney disease. This allows veterinarians and pet owners to take the most appropriate steps and chart a tailored course of treatment with the goal of slowing the progression of kidney disease.

**Pet owner:** Why is increased SDMA important even if everything else is normal?

**You:** SDMA can often identify changes in kidney function before other testing methods will. This allows veterinarians to recognize disease earlier and owners to be better informed, which is the first step for improving long-term outcomes.

**IDEXX**

