

SediVue Dx Urine Sediment Analyzer

5 Easy Steps to Success

Preinstallation

In the 2 weeks prior to installation, lay the groundwork for the team to be proficient with your new SediVue Dx*.



Set the stage

- Choose a SediVue Dx champion in your practice:**

- Schedule the SediVue Dx installation date:**

- Schedule the urinalysis full-staff training**, preferably before or on the day of installation (but no more than 2 weeks afterward).

- Set the expectations with the technicians and the veterinarians** that their attendance at the full-staff training is strongly recommended and highly valuable.
- Post this document** to create awareness and excitement with the staff.
- Set your practice's urinalysis growth goals** (overall percentage, pets/week, etc.):



Be prepared

- Coordinate education efforts within the team.** These online courses are free of charge and can be taken together as a team or individually:

Course	Staff name	Done (✓)
SediVue Dx Urine Sediment Analyzer Certificate Course idexx.com/uatraining (1 CE credit)	_____	_____
IDEXX Guide to the Complete Urinalysis idexx.com/uaoverview (3 CE credits)	_____	_____

- Track completions** and post the continuing education certificates to create excitement and confidence among the staff.

My IDEXX contacts

Veterinary Diagnostic Consultant: _____

Field Support Representative: _____

Professional Services Veterinarian: _____

Or call **1-800-248-2483** or email sedivue@idexx.com.

Installation day

The first of its kind, the SediVue Dx analyzer will perform urine sediment evaluation differently than you are doing it today. Ensure your doctors and staff are available for training and that you have the resources you need to hit the ground running.



Embrace the technology

- Gain agreement and commitment from all staff** to be available for installation day hands-on training and the urinalysis full-staff training for your new SediVue Dx.
- Give the team hands-on experience—have the staff bring in their pets' urine.** On installation day, you can run your SediVue Dx at no charge.
- Organize your training materials near the SediVue Dx** and share the location with the staff. Post the **Sample Guide** in a handy location near the SediVue Dx.
Other helpful training materials include:
 - User Guide
 - Bacteria Guide
 - Dilution Guide
 - Cleaning Guide
 - Urine Sediment Guide
 - Veterinarian, Technician, and Practice Manager Installation Guides
- Schedule your 2-week follow-up appointment:**

Postinstallation

You can now make the most of your investment. The staff is well-trained and can confidently discuss the value of urinalysis with pet owners.



Look for opportunities

- Schedule a team meeting to discuss opportunities for adding urinalysis to more in-house testing/screening protocols.** Go to idexx.com/uaprotocols for help creating protocols and implementation processes.

- Update the test codes in your practice management system to include urinalysis for healthy and sick-patient workups.** Bundle-price your offerings for greater pet-owner compliance. Visit idexx.com/library for access to quick reference guides for adding a urinalysis.

- Track cases of interest or questions that you'd like to discuss with your IDEXX medical team.**

Patient name	Date tested	Topic for discussion
_____	_____	_____
_____	_____	_____
_____	_____	_____



Educate your clients

- Be prepared to discuss the value of a urinalysis with your clients.** Watch a role play video at idexx.com/uavideo.
- Order the urinalysis client brochure** (part number 09-81945-00)—download at idexx.com/uabrochure or call **1-800-248-2483** to order.