Setup guide

Setting Up IDEXX Reference Laboratories with Cornerstone Software

This guide explains how to associate your laboratory invoice items with IDEXX Reference Laboratories tests and profiles to ensure laboratory charges are captured.

IMPORTANT: This document applies to Cornerstone* 8.7 NEXT or later. Some features may have changed from previous versions. Refer to additional online resources and Cornerstone help (?) for more information.

Link laboratory profiles to invoice items
1. Go to Activities > Lab Work > Profiles.
2. From the Lab drop-down list, select IDEXX.
3. Uncheck Only profiles that can be requested, so that you can see all available profiles.
4. Select a test or profile and then click Update.
5. In the Invoice items table, double-click in the ID column, and then search for the invoice item you want to associate with the selected test or profile.
6. Highlight the item, and then click Select.
7. Click OK.

Automatically create new invoice items for profiles
You can set the Cornerstone Software to automatically create invoice items for laboratory profiles.

Benefits:
- Doctors can order necessary profiles quickly and easily.
- Saves staff time—no need to create invoice items and link them to profiles.
- The IDEXX invoice item code structure is applied for easy identification of IDEXX Reference Laboratories items.
- The markup percentage is defined and consistently applied to the list price.

Set laboratory default preferences:
1. Go to Activities > Lab Work > Laboratories.
2. In the Lab List window, select IDEXX, and then click Update.
3. In the IDEXX lab preferences area:
   a. (Recommended) Select Automatically update prices if you want your prices to change whenever list prices are updated in the IDEXX Reference Laboratories Directory of Tests and Services.
      Note: If you do not want prices to be updated automatically, do not select this option. You can manually update prices as needed; see “Manually update individual laboratory item prices” later in this document.
   b. (Optional) Select Allow prices to go down if your prices should go down whenever IDEXX lowers the price in the IDEXX Reference Laboratories Directory of Tests and Services.
   c. (U.S. practices only) Select Use lab invoice pricing to use the lab invoice price when creating new items or updating prices from the directory of services. Note: If you change this setting, the system will perform a necessary sync process (lasting only a few minutes) after you click OK in step 4.
   d. (Recommended) Uncheck Do not create items automatically.
   e. (Required) In the Class ID drop-down list, select the reporting classification for all laboratory invoice items when opting to create items automatically.
   f. (Optional) In the Sub Class ID drop-down list, select the reporting subclass for the laboratory invoice items.
   g. (Required) Enter your markup percentage when opting to create items automatically.
4. Click OK, and let the sync process finish, if it is triggered.
Set employee affiliation flag
For more details on the laboratory discount program for staff pets, contact your IDEXX Veterinary Diagnostic Consultant.

1. On the toolbar, click **Patient Clipboard**.
2. Double-click in the **Client ID** box, and then search for and select the client.
3. Right click in the **Client information** area and select **Update**.
4. Select the **A/R Information** tab.
5. In the **Practice affiliation** area, select either a **staff member** or a **doctor on staff**.

This setting will be associated with the test bar code and will appear on the request form (where applicable) underneath the bar code.

Manually update individual laboratory item prices
You can use the Lab Item Price Update window to manually update prices for individual reference laboratory invoice items. IDEXX recommends that only authorized personnel have access to this function.

1. Go to **Activities > Lab Work > Update IDEXX Lab Item Prices**.
   The Lab Item Price Update window includes reference laboratory test profiles that have been linked to invoice items, along with options for allowing prices to go down, the markup percentage to use to calculate new prices, and the ability to hide rows with no price changes. The window includes these prices:
   - **Old Price**—Price that your practice currently charges (the price currently on the invoice item).
   - **Lab Price**—New cost to your practice from the latest IDEXX Reference Laboratories Directory of Tests and Services update. The displayed cost is based on your selected lab pricing default preferences (U.S. practices only).
   - **New Price**—New price that your practice will charge, based on your current markup percentage. You can edit this price for each listed profile.
2. Click in the **New Price** box for any price you need to adjust, and then enter the appropriate price.
3. To leave a price unchanged (so it remains at the old price), remove it from the list by selecting the line and pressing **Ctrl + D**.
   **TIP:** For more information, press **F1**.
4. Click **Apply**.
5. When prompted to apply changes, click **Yes**.
   **IMPORTANT:** Clicking **Yes** will save the prices for all items displayed. Once applied, changes cannot be undone.

Additional resources
Refer to the following for more information:
- IDEXX Learning Center
- Web Links > Cornerstone
- Cornerstone F1 Help

Find this guide
Look under "Resources by Topic" on the Cornerstone Help page.