### **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 8-K

**CURRENT REPORT** Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of report (Date of earliest event reported): January 28, 2011

# **IDEXX LABORATORIES, INC.**

(Exact name of registrant as specified in its charter)

000-19271

01-0393723 (IRS Employer Identification No.)

Delaware (State or other jurisdiction of incorporation)

(Commission File Number)

One IDEXX Drive, Westbrook, Maine (Address of principal executive offices)

04092 (ZIP Code)

207.556.0300

(Registrant's telephone number, including area code)

Not Applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. to Form 8-K):



Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12) Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02 Results of Operations and Financial Condition.

On January 28, 2011, IDEXX Laboratories, Inc. (the "Company") announced its financial results for the quarter and year ended December 31, 2010. The full text of the press release issued in connection with the announcement is furnished as Exhibit 99.1 to this Current Report on Form 8-K.

In accordance with general instructions to Form 8-K, the information in this Form 8-K and the Exhibit 99.1 attached hereto is being furnished under Item 2.02 and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act") or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as expressly set forth by specific reference in such a filing.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

The following exhibit relating to Item 2.02 shall be deemed to be furnished, and not filed.

99.1 Press Release entitled "IDEXX Laboratories Announces Fourth Quarter and Full Year Results," issued by the company on January 28, 2011.

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## IDEXX LABORATORIES, INC.

Date: January 28, 2011

By:

/s/ Merilee Raines Merilee Raines Corporate Vice President and Chief Financial Officer

## EXHIBIT INDEX

## Exhibit No. Description of Exhibit

99.1 Press Release entitled "IDEXX Laboratories Announces Fourth Quarter and Full Year Results," issued by the company on January 28, 2011.

#### **IDEXX Laboratories Announces Fourth Quarter and Full Year Results**

WESTBROOK, Maine, Jan. 28, 2011 /PRNewswire/ -- IDEXX Laboratories, Inc. (Nasdaq: IDXX), today reported that revenues for the fourth quarter of 2010 increased 5% to \$283.8 million, from \$270.3 million for the fourth quarter of 2009. Organic revenue growth, as defined below, was 6%. Earnings per diluted share ("EPS") for the quarter ended December 31, 2010 increased 22% to \$0.62, compared to \$0.51 for the same period in the prior year. Fourth quarter 2010 EPS includes the full year 2010 benefit from the reinstatement of the Federal Research and Development tax credit, which added \$0.04 to EPS, and a \$2 million milestone payment earned related to the 2008 sale of product rights previously included in our pharmaceutical product lines, which added \$0.02 to EPS.

Organic revenue growth excludes the impact of changes in foreign currency exchange rates, which reduced revenue growth by 1%, and revenue from businesses acquired or divested subsequent to the beginning of the prior year period, which had no impact on revenue growth.

"Our fourth quarter results marked a strong conclusion to the year," stated Jonathan Ayers, Chairman and Chief Executive Officer. "Organic revenue growth accelerated 1% from the rate achieved in the prior two quarters, resulting in 6% organic growth for the year. Earnings for the quarter exceeded our October projection, as benefits from higher than planned revenues, a lower tax rate and an unforecasted milestone payment offset the negative impact of a slightly stronger U.S. dollar."

"Market response to our ProCyte  $Dx^{TM}$  hematology analyzer, launched in the third quarter, has been very positive. The 449 units that we placed in the third and fourth quarters exceeded our expectations. ProCyte  $Dx^{TM}$  provides reference lab quality test results in just two minutes and is a key enabler of our realtime care strategy, working seamlessly with our Catalyst  $Dx^{\mathbb{R}}$  chemistry analyzer. The real-time care strategy aims to provide veterinarians with the tools to transform the pet owner experience with veterinary medical care, while also growing veterinary practice revenues and improving staff efficiency, even in a challenging economy."

"We also are encouraged by early indications that the U.S. economy and overall consumer sentiment is stabilizing. These indications, combined with our confidence in the fundamental strength and the long-term growth prospects for our core markets, lead us to project 7 to 8% organic revenue growth and double-digit earnings growth in 2011."

#### **Revenue Performance**

Please refer to the table below entitled "Revenues and Revenue Growth Analysis by Product and Service Categories" in conjunction with the following discussion.

<u>Companion Animal Group</u>. Companion Animal Group ("CAG") revenues for the fourth quarter of 2010 were \$229.0 million compared to \$217.9 million for the fourth quarter of 2009. Changes in foreign currency exchange rates reduced revenue growth by less than 1%. Organic growth of 6% was due primarily to increased sales volume and sales prices in our laboratory and consulting services business and increased sales volumes of IDEXX VetLab® instruments and consumables. The increase in instruments sales volume was driven primarily by sales of ProCyte  $Dx^{TM}$ , our new hematology analyzer introduced in the third quarter of 2010.

Water. Water segment revenues for the fourth quarter of 2010 were \$19.2 million compared to \$18.5 million for the fourth quarter of 2009. Changes in foreign currency exchange rates reduced revenue growth by less than 1%. Organic revenue growth of 4% was the result of higher Colilert® product sales volume.

Livestock and Poultry Diagnostics. Livestock and Poultry Diagnostics ("LPD") revenues for the fourth quarter of 2010 were \$24.6 million compared to \$23.4 million for the fourth quarter of 2009. Changes in foreign currency exchange rates reduced revenue growth by approximately 5%. Organic revenue growth of 11% was the result of higher sales volumes of certain bovine tests, partly offset by lower average unit sales prices.

#### Year-to-Date Results

Revenues for the year ended December 31, 2010 increased 7% to \$1.103 billion, from \$1.032 billion for the year ended December 31, 2009. Organic revenue growth for the year ended December 31, 2010 was 6%. Changes in foreign currency exchange rates and revenue from businesses acquired or divested subsequent to the beginning of 2009 each contributed less than 1% to revenue growth.

EPS for the year ended December 31, 2010 increased 18% to \$2.37, compared to \$2.01 for the same period in the prior year.

#### Additional Operating Results for the Fourth Quarter

Gross profit for the fourth quarter of 2010 increased \$11.8 million, or 9%, to \$144.8 million from \$132.9 million for the fourth quarter of 2009. As a percentage of total revenue, gross profit increased to 51% from 49%. The increase in gross profit percentage was due primarily to lower overall manufacturing and service costs associated with our IDEXX VetLab® analyzers and lower costs of service in our laboratory diagnostic and consulting services business.

Research and development ("R&D") expense for the fourth quarter of 2010 was \$17.5 million, or 6% of revenue, compared to \$16.0 million, or 6% of revenue for the fourth quarter of 2009. The increase in R&D expense resulted primarily from increased headcount. Selling, general and administrative ("SG&A") expense for the fourth quarter of 2010 was \$76.5 million, or 27% of revenue, compared to \$72.8 million, or 27% of revenue, for the fourth quarter of 2009. The increase in SG&A expense resulted primarily from increased headcount in sales and customer support functions and an overall increase in compensation and benefit costs. This increase was partly offset by the absence of an impairment charge during the fourth quarter of 2010 in comparison to the fourth quarter of 2009 and the net favorable impact of changes in foreign currency exchange rates. The impairment charge recorded in the fourth quarter of 2009 was to write off an acquired intangible asset associated with our equine digital radiography business.

#### **Supplementary Analysis of Results**

The accompanying financial tables provide more information concerning our revenue and other operating results for the three and twelve months ended December 31, 2010.

#### **Outlook for 2011**

The Company provides the following updated guidance for the full year of 2011. This guidance reflects an assumption that the value of the U.S. dollar relative to other currencies will remain at its current level for the balance of 2011. Fluctuations in foreign currency exchange rates from current levels could have a significant positive or negative impact on our actual results of operations for 2011.

- Revenues are expected to be \$1.19 to \$1.20 billion, which represents reported revenue growth of 8 to 9% and organic revenue growth of 7 to 8%. The increase to the low end of our previous guidance range is reflective of our improved 2010 performance as we exited the year.
- EPS are expected to be \$2.62 to \$2.68, compared to our previous guidance of \$2.55 to \$2.65. This increase in guidance reflects a decrease in the effective tax rate due primarily to benefits from the extension of the U.S. R&D tax credit for 2011. The increase to the low end of our guidance range also incorporates the higher organic revenue growth guidance noted above.
- Free cash flow is expected to be approximately 115% of net income(1).

(1) Free cash flow is a non-GAAP measure. It indicates the cash generated from operations and tax benefits attributable to stock option exercises, reduced by investments in fixed assets. We feel free cash flow is a useful measure because it indicates the amount of cash the operations of the business are generating

after appropriate reinvestment in fixed assets that are required to operate the business. We believe this is a common financial measure useful to further evaluate the results of operations. With respect to this particular forward-looking projection, the Company is unable to provide a quantitative reconciliation at this time as the inputs to the measurement are difficult to predict and estimate, and are primarily dependent on future events.

#### **Conference Call and Webcast Information**

IDEXX Laboratories will be hosting a conference call today at 9:00 a.m. (eastern) to discuss its fourth quarter results and management's outlook. To participate in the conference call, dial 1-612-332-0636 or 1-800-288-8968 and reference confirmation code 188705. An audio replay will be available through February 4, 2011 by dialing 1-320-365-3844 and referencing replay code 188705.

The call will also be available via live or archived Webcast on the IDEXX Laboratories' web site at www.idexx.com.

#### **About IDEXX Laboratories**

IDEXX Laboratories, Inc. is a leader in pet healthcare innovation, serving practicing veterinarians around the world with a broad range of diagnostic and information technology-based products and services. IDEXX products enhance the ability of veterinarians to provide advanced medical care, improve staff efficiency and build more economically successful practices. IDEXX is also a worldwide leader in providing diagnostic tests and information for livestock and poultry and tests for the quality and safety of water and milk. Headquartered in Maine, IDEXX Laboratories employs more than 4,900 people and offers products to customers in over 100 countries.

#### Note Regarding Forward-Looking Statements

This press release contains statements about the Company's business prospects and estimates of the Company's financial results for future periods that are forward-looking statements as defined in the Private Securities Litigation Reform Act of 1995. Forward-looking statements can be identified by the use of words such as "expects," "may," "anticipates," "intends," "would," "will," "plans," "believes," "estimates," "should," and similar words and expressions. These statements are based on management's expectations of future events as of the date of this press release, and the Company assumes no obligation to update any forward-looking statements as a result of new information or future events or developments. Actual results could differ materially from management's expectations. Factors that could cause or contribute to such differences include the following: the Company's ability to develop, manufacture, introduce and market new products and enhancements to existing products; the Company's ability to achieve economies of scale in its worldwide network of laboratories; the impact of a weak economy on demand for the Company's products and services; the effectiveness of the Company's sales and marketing activities; the Company's ability to identify acquisition opportunities, complete acquisitions and integrate acquired businesses; disruptions, shortages or pricing changes that affect the Company's purchases of products and materials from third parties, including from sole source suppliers; the Company's ability to manufacture complex biologic products; the effect of government regulation on the Company's business, including government decisions about whether and when to approve the Company's products and decisions regarding labeling, manufacturing and marketing products; the Company's ability to obtain patent and other intellectual property protection for its products, successfully enforce its intellectual property rights and defend itself against third party claims against the Company; the impact of distributor purchasing decisions on sales of the Company's products that are sold through distribution; the impact of competition, technological change, and veterinary hospital consolidation on the markets for the Company's products; changes or trends in veterinary medicine that affect the rate of use of the Company's products and services by veterinarians; the impact of the Company's inexperience in the human point-of-care market; the effects of operations outside the U.S., including from currency fluctuations, different regulatory, political and economic conditions, and different market conditions; the effects of interruptions to the Company's operations due to natural disasters or system failures; the loss of key employees; class action litigation due to stock price volatility; the effect on the Company's stock price if quarterly or annual operations results do not meet expectations of market analysts or investors in future periods; and potential exposures related to our worldwide provision for income taxes. A further description of these and other factors can be found in the Company's Annual Report on Form 10-K for the year ended December 31, 2009 and quarterly report on Form 10-Q for the quarter ended September 30, 2010, in the section captioned "Risk Factors."

#### **IDEXX Laboratories, Inc. and Subsidiaries**

#### **Consolidated Statement of Operations**

Amounts in thousands except per share data (Unaudited)

		Three Mon	ths E	inded		Twelve Mo	nths	Ended
	De	cember 31,	De	ecember 31,		December 31,		December 31,
		2010		2009		2010		2009
Revenue	\$	283,757	\$	270,335	\$	1,103,392	\$	1,031,633
Cost of revenue		138,986		137,404		524,769		505,352
Gross profit		144,771		132,931		578,623		526,281
Sales and marketing		46,557		43,383		179,626		167,748
General and administrative		29,931		29,393		126,519		117,440
Research and development		17,479		16,008		68,597		65,124
Income from operations		50,804		44,147		203,881		175,969
Interest expense, net		(338)		(243)		(1,752)		(1,430)
Income before provision for income taxes		50,466		43,904		202,129		174,539
Provision for income taxes		14,086		12,943		60,809		52,304
Net income		36,380		30,961		141,320		122,235
Less: Noncontrolling interest in subsidiary's								
earnings		9		10		36		10
Net income attributable to stockholders	\$	36,371	\$	30,951	\$	141,284	\$	122,225
Earnings per share: Basic	\$	0.63	\$	0.53	\$	2.45	\$	2.08
Earnings per share: Diluted	\$	0.62	\$	0.51	\$	2.37	\$	2.01
Shares outstanding: Basic		57,455		58,506		57,713		58,809
Shares outstanding: Diluted		59,108		60,507		59,559		60,682
	Cost of revenue   Gross profit   Sales and marketing   General and administrative   Research and development   Income from operations   Interest expense, net   Income before provision for income taxes   Provision for income taxes   Net income   Less: Noncontrolling interest in subsidiary's earnings   Net income attributable to stockholders   Earnings per share: Basic   Earnings per share: Diluted   Shares outstanding: Basic	Revenue \$   Cost of revenue Gross profit   Gross profit Sales and marketing   General and administrative Research and development   Income from operations Interest expense, net   Income before provision for income taxes Provision for income taxes   Provision for income taxes Net income   Less: Noncontrolling interest in subsidiary's earnings \$   Net income attributable to stockholders \$   Earnings per share: Basic \$   Shares outstanding: Basic \$	December 31, 2010Revenue\$283,757Cost of revenue138,986Gross profit144,771Sales and marketing46,557General and administrative29,931Research and development17,479Income from operations50,804Interest expense, net(338)Income before provision for income taxes50,466Provision for income taxes14,086Net income36,380Less: Noncontrolling interest in subsidiary's earnings9Net income attributable to stockholders\$\$36,371Earnings per share: Basic\$Shares outstanding: Basic57,455	December 31, Dec	2010   2009     Revenue   \$ 283,757   \$ 270,335     Cost of revenue   138,986   137,404     Gross profit   144,771   132,931     Sales and marketing   46,557   43,383     General and administrative   29,931   29,393     Research and development   17,479   16,008     Income from operations   50,804   44,147     Interest expense, net   (338)   (243)     Income before provision for income taxes   50,466   43,904     Provision for income taxes   14,086   12,943     Net income   36,380   30,961     Less: Noncontrolling interest in subsidiary's   earnings   9   10     Net income attributable to stockholders   \$ 36,371   \$ 30,951   30,951     Earnings per share: Basic   \$ 0.63   \$ 0.53   58,506	December 31, 2010   December 31, 2009     Revenue   \$ 283,757   \$ 270,335   \$     Cost of revenue   138,986   137,404   \$     Gross profit   144,771   132,931   \$     Sales and marketing   46,557   43,383   \$     General and administrative   29,931   29,393   \$     Research and development   17,479   16,008   \$     Income from operations   50,804   44,147   \$     Interest expense, net   (338)   (243)   \$     Provision for income taxes   50,466   43,904   \$     Provision for income taxes   14,086   12,943   \$     Net income   36,380   30,961   \$     Less: Noncontrolling interest in subsidiary's   9   10   \$     earnings   9   10   \$   \$     Net income attributable to stockholders   \$   36,371   \$   30,951   \$     Earnings per share: Diluted   \$   0.62   0.51   \$   \$ <td>December 31,   December 31,&lt;</td> <td>December 31,   December 31,&lt;</td>	December 31,   December 31,<	December 31,   December 31,<

		D	ecember 31,	0	December 31,	December 31,	,	December 31
			2010		2009	2010	)	2009
Operating	Gross profit		51.0%		49.2%	52.4%		51.0%
Ratios (as a	Sales, marketing, general and							
percentage of	administrative expense		27.0%		26.9%	27.7%		27.6%
revenue):	Research and development expense		6.2%		5.9%	6.2%		6.3%
	Income from operations(1)		17.9%		16.3%	18.5%		17.1%
International	International revenue (in thousands)	\$	122,293	\$	118,660	\$ 451,366	\$	417,116
Revenue:	International revenue as percentage of							
	total revenue		43.1%		43.9%	40.9%		40.4%

(1) The sum of individual items may not equal the total due to rounding.

### IDEXX Laboratories, Inc. and Subsidiaries

### Segment Information

Amounts in thousands (Unaudited)

		Three Mon			Ended		Twelve Mo	nths Ended		
		D	ecember 31,	[	December 31,		December 31,		December 31,	
			2010		2009		2010		2009	
Revenue:	CAG	\$	229,009	\$	217,861	\$	905,655	\$	843,303	
	Water		19,158		18,507		76,514		73,214	
	LPD		24,600		23,360		81,177		77,208	
	Other		10,990		10,607		40,046		37,908	
	Total	\$	283,757	\$	270,335	\$	1,103,392	\$	1,031,633	
Gross Profit:	CAG	\$	110,996	\$	100,346	\$	457,519	\$	410,356	
	Water		11,605		11,272		47,676		47,233	
	LPD		16,873		15,592		54,898		51,256	
	Other		5,317		5,605		18,297		17,067	
	Unallocated		(20)		116		233		369	
	Total	\$	144,771	\$	132,931	\$	578,623	\$	526,281	
Income from										
Operations:	CAG	\$	36,249	\$	29,304	\$	159,726	\$	136,121	
operations.	Water	Ψ	7,338	Ψ	7,279	Ψ	31,076	Ψ	31,615	
	LPD		7,124		6,269		19,088		17,271	
	Other		2,745		3,570		4,583		3,425	
	Unallocated		(2,652)		(2,275)		(10,592)		(12,463)	
	Total	\$	50,804	\$	44,147	\$	203,881	\$	175,969	
0										
Gross Profit (as a percentage										
of revenue):	CAG		48.5%		46.1%		50.5%		48.7%	
	Water		60.6%		60.9%		62.3%		64.5%	
	LPD		68.6%		66.7%		67.6%		66.4%	
	Other		48.4%		52.8%		45.7%		45.0%	
Income from										
Operations										
(as a percentage										
of revenue):	CAG		15.8%		13.5%		17.6%		16.1%	
	Water		38.3%		39.3%		40.6%		43.2%	
	LPD		29.0%		26.8%		23.5%		22.4%	
	Other		25.0%		33.7%		11.4%		9.0%	

IDEXX Laboratories, Inc. and Subsidiaries Revenues and Revenue Growth Analysis by Product and Service Categories Amounts in thousands (Unaudited)

Three Months Ended

Percentage Change from Acquisitions/

Net Revenue	De	cember 31, 2010	December 31, 2009	Dollar Change	Percentage Change	Currency (1)	Divestitures (2)	and Currency Effect (3)
CAG	\$	229,009	\$ 217,861	\$ 11,148	5.1%	(0.7%)	-	5.8%
Water		19,158	18,507	651	3.5%	(0.6%)	-	4.1%
LPD		24,600	23,360	1,240	5.3%	(5.3%)	-	10.6%
Other		10,990	10,607	383	3.6%	-	-	3.6%
Total	\$	283,757	\$ 270,335	\$ 13,422	5.0%	(1.0%)	-	6.0%

#### **Three Months Ended**

Net CAG Revenue	De	ecember 31, 2010	December 31, 2009		Dollar Change	Percentage Change	Percentage Change from Currency (1)	Percentage Change from Acquisitions/ Divestitures (2)	Percentage Change Net of Acquisitions/ Divestitures and Currency Effect(3)
Instruments and	•		00.017	•	0.404	0.00/	(4.40())		
consumables	\$	95,921	\$ 92,817	\$	3,104	3.3%	(1.1%)	-	4.4%
Rapid assay products Laboratory and		31,038	30,081		957	3.2%	(0.2%)	-	3.4%
consulting services Practice information systems and digital		81,244	75,423		5,821	7.7%	(0.6%)	-	8.3%
radiography		20,806	19,540		1,266	6.5%	0.3%	-	6.2%
Net CAG revenue	\$	229,009	\$ 217,861	\$	11,148	5.1%	(0.7%)	-	5.8%

(1) The percentage change from currency is a non-GAAP measure. It represents the percentage change in revenue resulting from the difference between the average exchange rates during the three months ended December 31, 2010 and the same period of the prior year applied to foreign currency denominated revenues for the three months ended December 31, 2010.

(2) Represents the percentage change in revenue during the three months ended December 31, 2010 compared to the three months ended December 31, 2009 attributed to incremental revenues from businesses acquired or revenues lost from businesses divested or discontinued subsequent to September 30, 2009.

(3) Organic Growth

### IDEXX Laboratories, Inc. and Subsidiaries

Revenues and Revenue Growth Analysis by Product and Service Categories Amounts in thousands (Unaudited)

				Twelve Mo	onths Ended			
Net Revenue	C	December 31, 2010	December 31, 2009	Dollar Change	Percentage Change	Percentage Change from Currency (1)	Percentage Change from Acquisitions/ Divestitures (2)	Percentage Change Net of Acquisitions/ Divestitures and Currency Effect(3)
CAG	\$	905,655	\$ 843,303	\$ 62,352	7.4%	0.5%	0.5%	6.4%
Water		76,514	73,214	3,300	4.5%	0.8%	-	3.7%
LPD		81,177	77,208	3,969	5.1%	(2.5%)	-	7.6%
Other		40,046	37,908	2,138	5.6%	-	-	5.6%
Total	\$	1,103,392	\$ 1,031,633	\$ 71,759	7.0%	0.3%	0.4%	6.3%

				Tw	elve Month	s Ended			
Net CAG Revenue	De	ecember 31, 2010	December 31, 2009		Dollar hange	Percentage Change	Percentage Change from Currency (1)	Percentage Change from Acquisitions/ Divestitures (2)	Percentage Change Net of Acquisitions/ Divestitures and Currency Effect(3)
Instruments and consumables	\$	354,239	\$ 332,706	\$	21,533	6.5%	0.1%	-	6.4%
Rapid assay products		146,538	147,078		(540)	(0.4%)	0.3%	-	(0.7%)
Laboratory and consulting services		329,666	298,410		31,256	10.5%	1.0%	1.2%	8.3%
Practice information systems and digital radiography		75,212	65,055		10,157	15.6%	0.9%	0.5%	14.2%
Pharmaceutical products		-	54		(54)	(100%)	-	-	(100%)
Net CAG revenue	\$	905,655	\$ 843,303	\$	62,352	7.4%	0.5%	0.5%	6.4%

(1) The percentage change from currency is a non-GAAP measure. It represents the percentage change in revenue resulting from the difference between the average exchange rates during the twelve months ended December 31, 2010 and the same period of the prior year applied to foreign currency denominated revenues for the twelve months ended December 31, 2010.

(2) Represents the percentage change in revenue during the twelve months ended December 31, 2010 compared to the twelve months ended December 31, 2009 attributed to incremental revenues from businesses acquired or revenues lost from businesses divested or discontinued subsequent to December 31, 2008.

## IDEXX Laboratories, Inc. and Subsidiaries

Consolidated Balance Sheet

Amounts in thousands (Unaudited)

		December 31,	December 31,
		2010	2009
Assets:	Current Assets:		
	Cash and cash equivalents	\$156,915	\$106,728
	Accounts receivable, net	120,080	115,107
	Inventories	127,885	110,425
	Other current assets	55,711	44,078
	Total current assets	460,591	376,338
	Property and equipment, at cost	376,625	346,592
	Less: accumulated depreciation	174,900	146,646
	Property and equipment, net	201,725	199,946
	Other long-term assets, net	234,828	232,243
	Total assets	\$897,144	\$808,527

## Liabilities and

#### Stockholders'

#### Equity:

Current Liabilities:		
Accounts payable	\$22,669	\$19,133
Accrued expenses	118,598	104,959
Debt	129,862	119,603
Deferred revenue	13,983	12,610
Total current liabilities	285,112	256,305
Long-term debt, net of current portion	3,418	4,281
Other long-term liabilities	34,333	33,362
Total long-term liabilities	37,751	37,643

Total liabilities and stockholders' equity	\$897,144	\$808,527
Total equity	574,281	514,579
Noncontrolling interest	46	10
Total stockholders' equity	574,235	514,569

#### IDEXX Laboratories, Inc. and Subsidiaries

#### Selected Balance Sheet Information(Unaudited)

		December 31, 2010	September 30, 2010	June 30, 2010	March 31, 2010	December 31, 2009
Selected						
Balance Sheet	Days sales outstanding (1)	38.7	41.9	41.8	41.7	38.9
Information:	Inventory turns (2)	1.8	1.7	1.9	2.0	2.2

(1) Days sales outstanding represents the average of the accounts receivable balances at the beginning and end of each quarter divided by revenue for that quarter, the result of which is then multiplied by 91.25 days.

(2) Inventory turns represents inventory-related cost of product sales for the 12 months preceding each quarter-end divided by the inventory balance at the end of the quarter.

## IDEXX Laboratories, Inc. and Subsidiaries

**Consolidated Statement of Cash Flows** 

Amounts in thousands (Unaudited)

			Twelve Mon	ths I	Ended
		D	ecember 31, 2010	D	ecember 31, 2009
Operating:	Cash Flows from Operating Activities:				
	Net income		141,320		122,235
	Non-cash charges		58,774		68,211
	Changes in current assets and liabilities		(3,135)		(10,300)
	Tax benefit from exercises of stock options and vesting of restricted stock units		(18,126)		(5,194)
	Net cash provided by operating activities	\$	178,833	\$	174,952
Investing	Coch Elowe from Investing Activities				

#### Investing: Cash Flows from Investing Activities:

Purchase of property and equipment		(38,908)		(50,663)
Proceeds from disposition of pharmaceutical product lines		-		3,377
Proceeds from sale of property and equipment		112		2,079
Acquisitions of intangible assets and businesses, net of cash acquired		(394)		(8,414)
Investment in notes receivable		(4,000)		-
Net cash used by investing activities	\$	(43,190)	\$	(53,621)
Cash Flows from Financing Activities:				
Borrowings (payments) on revolving credit facilities, net		10,143		(32,830)
Payment of other notes payable		(813)		(926)
Purchase of treasury stock		(143,090)		(83,099)
Proceeds from the exercise of stock options and employee stock purchase plans		28,865		16,366
Tax benefit from exercise of stock options and vesting of restricted stock units		18,126		5,194
Net cash used by financing activities	\$	(86,769)	\$	(95,295)
Net effect of changes in exchange rates on cash		1,313		1,824
Net increase in cash and cash equivalents		50,187		27,860
Cash and cash equivalents, beginning of period		106,728		78,868
Cash and cash equivalents, end of period	\$	156,915	\$	106,728
	Proceeds from disposition of pharmaceutical product lines Proceeds from sale of property and equipment Acquisitions of intangible assets and businesses, net of cash acquired Investment in notes receivable Net cash used by investing activities <b>Cash Flows from Financing Activities:</b> Borrowings (payments) on revolving credit facilities, net Payment of other notes payable Purchase of treasury stock Proceeds from the exercise of stock options and employee stock purchase plans Tax benefit from exercise of stock options and vesting of restricted stock units Net cash used by financing activities Net effect of changes in exchange rates on cash Net increase in cash and cash equivalents Cash and cash equivalents, beginning of period	Proceeds from disposition of pharmaceutical product lines Proceeds from sale of property and equipment Acquisitions of intangible assets and businesses, net of cash acquired Investment in notes receivable Net cash used by investing activities <b>Cash Flows from Financing Activities:</b> Borrowings (payments) on revolving credit facilities, net Payment of other notes payable Purchase of treasury stock Proceeds from the exercise of stock options and employee stock purchase plans Tax benefit from exercise of stock options and vesting of restricted stock units Net cash used by financing activities Net effect of changes in exchange rates on cash Net increase in cash and cash equivalents Cash and cash equivalents, beginning of period	Proceeds from disposition of pharmaceutical product lines-Proceeds from sale of property and equipment112Acquisitions of intangible assets and businesses, net of cash acquired(394)Investment in notes receivable(4,000)Net cash used by investing activities\$Borrowings (payments) on revolving credit facilities, net10,143Payment of other notes payable(813)Purchase of treasury stock(143,090)Proceeds from the exercise of stock options and vesting of restricted stock units18,126Net cash used by financing activities\$Mathematical from exercise of stock options and vesting of restricted stock units13,133Net effect of changes in exchange rates on cash1,313Net increase in cash and cash equivalents50,187Cash and cash equivalents, beginning of period106,728	Proceeds from disposition of pharmaceutical product lines-Proceeds from sale of property and equipment112Acquisitions of intangible assets and businesses, net of cash acquired(394)Investment in notes receivable(4,000)Net cash used by investing activities\$Borrowings (payments) on revolving credit facilities, net10,143Payment of other notes payable(813)Purchase of treasury stock(143,090)Proceeds from the exercise of stock options and employee stock purchase plans28,865Tax benefit from exercise of stock options and vesting of restricted stock units18,126Net cash used by financing activities\$(86,769)Net effect of changes in exchange rates on cash1,313Net increase in cash and cash equivalents, beginning of period106,728

#### IDEXX Laboratories, Inc. and Subsidiaries

Free Cash Flow

Amounts in thousands (Unaudited)

		Twelve Months Ended			
		December 31, 2010	December 31, 2009		
Free Cash					
Flow:	Net cash provided by operating activities	\$178,833	\$174,952		
	Financing cash flows attributable to tax benefits from exercise of stock options and vesting of restricted stock units	18,126	5,194		
	Purchase of property and equipment	(38,908)	(50,663)		
	Free cash flow	\$158,051	\$129,483		

#### IDEXX Laboratories, Inc. and Subsidiaries

#### Common Stock Repurchases

Amounts in thousands except per share data (Unaudited)

	Three Months Ended			Twelve Months Ended				
	December 31,		December 31,		December 31,		December 31,	
		2010		2009		2010		2009
Share repurchases during the period		407		486		2,487		1,919
Average price paid per share	\$	63.73	\$	51.69	\$	57.53	\$	43.30

3,806

Shares remaining under repurchase authorization as of December 31, 2010:

Share repurchases does not include shares surrendered by employees in payment for the minimum required withholding taxes due on the exercise of stock options, the vesting of restricted stock units and the settlement of deferred stock units, and in payment for the exercise price of stock options.

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